

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!®, a menu-driven database system. The website is: <https://www.gsadvantage.gov>.

Professional Services Schedule
Federal Supply Group: 00CORP
Contract Number: 47QRAA19D006S

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: April 09, 2019 - April 08, 2024
Modification Number: PA-0003, dated 4/24/2019

Contractor: Lanmark Technology Inc.
8229 Boone Blvd, Ste 801A
Vienna, VA 22182-2623

Business Size: Small, Disadvantaged, Woman Owned, Veteran Owned, Service-Dis Business

Telephone: (571) 766-2200
Extension:
FAX Number: (571) 766-2201
Web Site: www.LMT-INC.com
E-mail: Contracts.LMT@LMT-INC.com
Contract Administration: Arrash Rezvan

LANMARK TECHNOLOGY INFORMATION:

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

Awarded SINS	SIN Description
874-1	Integrated Consulting Services
874-7	Integrated Business Program Support Services
871-1	Strategic Planning for Technology Programs / Activities
00CORP-500	Order-Level Materials (OLMs)

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who

will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

2. **Maximum Order:** \$1,000,000.00.
3. **Minimum Order:** \$100.00.
4. **Geographic Coverage (delivery Area):** Domestic only.
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address.
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted).
7. **Quantity discounts:** None.
8. **Prompt payment terms:** Net 30 days.
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes.
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Yes.
10. **Foreign items (list items by country of origin):** None.
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order.
- 11b. **Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor.
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor.
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor.
12. **F.O.B Points(s):** Destination.
- 13a. **Ordering Address(es):** Same as Contractor.
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address(es):** Same as company address.
15. **Warranty provision:** Contractor’s standard commercial warranty.
16. **Export Packing Charges (if applicable):** Not applicable.
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor.

18. **Terms and conditions of rental, maintenance, and repair (if applicable):** Not applicable.
19. **Terms and conditions of installation (if applicable):** Not applicable.
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not applicable.
- 20a. **Terms and conditions for any other services (if applicable):** Not applicable.
21. **List of service and distribution points (if applicable):** Not applicable.
22. **List of participating dealers (if applicable):** Not applicable.
23. **Preventive maintenance (if applicable):** Not applicable.
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** Not applicable.
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at:** www.Section508.gov/.
25. **Data Universal Numbering System (DUNS) number:** 118815039
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered
27. **Final Pricing:** The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Awarded SINs	Awarded Labor Categories	Site	Year 1 (2019)	Year 2 (2020)	Year 3 (2021)	Year 4 (2022)	Year 5 (2023)
874-1, 874-7, 871-1	Admin Specialist I	Customer	\$30.40	\$31.16	\$31.94	\$32.74	\$33.56
874-1, 874-7, 871-1	Admin Specialist II	Customer	\$32.53	\$33.35	\$34.18	\$35.04	\$35.91
874-1, 874-7, 871-1	Admin Specialist III	Customer	\$44.68	\$45.80	\$46.95	\$48.12	\$49.32
874-1, 874-7, 871-1	Admin Specialist IV	Customer	\$62.36	\$63.92	\$65.52	\$67.16	\$68.84
874-1, 874-7, 871-1	Analyst I	Customer	\$70.82	\$72.59	\$74.40	\$76.26	\$78.17
874-1, 874-7, 871-1	Analyst II	Customer	\$82.38	\$84.44	\$86.55	\$88.71	\$90.93
874-1, 874-7, 871-1	Analyst III	Customer	\$90.92	\$93.19	\$95.52	\$97.91	\$100.36
874-1, 874-7, 871-1	Analyst IV	Customer	\$102.17	\$104.72	\$107.34	\$110.03	\$112.78
874-1, 874-7, 871-1	Analyst V	Customer	\$122.13	\$125.18	\$128.31	\$131.52	\$134.81
874-1, 874-7, 871-1	Consultant I	Customer	\$198.63	\$203.60	\$208.69	\$213.91	\$219.25
874-1, 874-7, 871-1	Consultant III	Customer	\$232.35	\$238.16	\$244.11	\$250.22	\$256.47
874-1, 874-7, 871-1	Consultant V	Customer	\$281.14	\$288.17	\$295.37	\$302.76	\$310.32
874-1, 874-7, 871-1	Program Manager I	Customer	\$70.69	\$72.46	\$74.27	\$76.13	\$78.03
874-1, 874-7, 871-1	Program Manager III	Customer	\$127.79	\$130.98	\$134.26	\$137.61	\$141.05
874-1, 874-7, 871-1	Program Manager IV	Customer	\$152.64	\$156.46	\$160.37	\$164.38	\$168.49
874-1, 874-7, 871-1	Program Manager V	Customer	\$173.42	\$177.75	\$182.20	\$186.75	\$191.42
874-1, 874-7, 871-1	Subject Matter Expert I	Customer	\$95.30	\$97.69	\$100.13	\$102.63	\$105.20
874-1, 874-7, 871-1	Subject Matter Expert II	Customer	\$124.72	\$127.84	\$131.03	\$134.31	\$137.66
874-1, 874-7, 871-1	Subject Matter Expert III	Customer	\$149.31	\$153.04	\$156.87	\$160.79	\$164.81
874-1, 874-7, 871-1	Subject Matter Expert IV	Customer	\$166.76	\$170.93	\$175.20	\$179.58	\$184.07

The Service Contract Act (SCA) is applicable to this contract and it includes SCA eligible labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix below. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No.
Administrative Specialist I	01111 – General Clerk I	2015-4281 Rev No 9
Administrative Specialist II	01112 – General Clerk II	2015-4281 Rev No 9
Administrative Specialist III	01113 – General Clerk III	2015-4281 Rev No 9
Administrative Specialist IV	01313 – Secretary III	2015-4281 Rev No 9

LABOR CATEGORY DESCRIPTIONS:

Labor Category	Education	Relevant Experience
Administrative Specialist I	High School diploma	0 years
Administrative Specialist II	High School diploma	2 years
Administrative Specialist III	High School diploma	4 years
Administrative Specialist IV	High School diploma	6 years
Analyst I	Bachelor's degree	2 years
Analyst II	Bachelor's degree	4 years
Analyst III	Bachelor's degree	6 years
Analyst IV	Bachelor's degree	8 years
Analyst V	Bachelor's degree	10 years
Consultant I	Master's degree	6 years
Consultant III	Master's degree	10 years
Consultant V	Master's degree	14 years
Program Manager I	Bachelor's degree	2 years
Program Manager III	Bachelor's degree	6 years
Program Manager IV	Bachelor's degree	8 years
Program Manager V	Bachelor's degree	10 years
Subject Matter Expert I	Bachelor's degree	4 years
Subject Matter Expert II	Bachelor's degree	6 years
Subject Matter Expert III	Bachelor's degree	8 years
Subject Matter Expert IV	Bachelor's degree	10 years

ADMINISTRATIVE SPECIALIST I

Minimum Requisite: High School diploma and zero years of experience

Description: Provide operational support to client/organization through activities such as mail services, copying, faxing, data entry, meeting and greeting, issuing visitor badges, answering phones, setting up meetings, taking inventory, shipping and receiving, and general administrative duties as assigned by client/organization.

ADMINISTRATIVE SPECIALIST II

Minimum Requisite: High School diploma and two years of relevant experience

Description: Duties of Administrative Specialist I, and possess experience in artistic and technical work in design, illustration, and preparation of materials for publication, duplication, broadcast, or other visual presentations.

ADMINISTRATIVE SPECIALIST III

Minimum Requisite: High School diploma and four years of relevant experience

Description: Duties of Administrative Specialist II, and gathers, collects, compiles, records, tracks, and verifies data and information from multiple sources.

ADMINISTRATIVE SPECIALIST IV

Minimum Requisite: High School diploma and six years of relevant experience

Description: Duties of Administrative Specialist III, and serve as an information source on organization policies.

ANALYST I

Minimum Requisite: Bachelor's degree and two years of relevant experience

Description: Possess knowledge of analytical techniques and principles, and conduct analytical services, as data collection and data modeling. Assist more-senior Analysts.

ANALYST II

Minimum Requisite: Bachelor's degree and four years of relevant experience

Description: Possess demonstrated knowledge of analytical techniques and principles. Perform evaluation through the application of analytical techniques and make recommendations on the implementation of acquisition or business strategy within the framework of client objectives. Direct the activities of, and provide guidance to, Analysts I. Work closely with more-senior Analysts.

ANALYST III

Minimum Requisite: Bachelor's degree and six years of relevant experience

Description: Possess extensive knowledge of analytical techniques and principles, and clarify any problems of unusual complexity. Direct the development and execution of acquisition or production schedules. Ensure that

quality control and data integrity standards are met. Oversee and direct the activities of the analysis team, with a proven facility in management and supervision. Direct the activities of, and provide guidance to, less-senior Analysts. Work closely with more-senior Analysts.

ANALYST IV

Minimum Requirement: Bachelor's degree and eight years of relevant experience

Description: Possess superior knowledge of analytical techniques and principles. Resolve complicated issues and problems. Direct the activities of, and provide guidance to, less-senior Analysts. Work closely with Analysts V.

ANALYST V

Minimum Requirement: Bachelor's degree and ten years of relevant experience

Description: Possess expert knowledge of analytical techniques and principles. Resolve complicated issues and problems. Direct the activities of, and provide guidance to, less-senior Analysts.

CONSULTANT I

Minimum Requirement: Master's degree and six years of relevant experience (or Bachelor's degree and nine years of relevant experience)

Description: Possess knowledge of acquisition or managerial methodologies and techniques, and assist in analysis of industry and market trends. Possess the ability to simultaneously administer multiple tasks, and to assist in identifying problem areas and in offering solutions. Oversee, direct the activities of, and provide guidance to all less-senior staff. Possess relevant certifications, education, training, and other specialized experience, as required by the client.

CONSULTANT III

Minimum Requirement: Master's degree and ten years of relevant experience (Bachelor's degree and thirteen years of relevant experience)

Description: Possess extensive knowledge of acquisition or business strategy, industry standards, and acquisition or managerial methodologies and techniques. Possess the ability to work with minimum supervision. Possess the ability to prepare course and training objectives, outlines, instructions, and student guides; and the ability to provide training for instructors and students in new topical areas. Participate in the development and implementation of acquisition or business strategy. Oversee, direct the activities of, and provide guidance to all less-senior staff. Possess relevant certifications, education, training, and other specialized experience, as required by the client.

CONSULTANT V

Minimum Requirement: Master's degree and fourteen years of relevant experience (Bachelor's degree and seventeen years of relevant experience)

Description: Possess expert knowledge of acquisition or business strategy, industry standards, and acquisition or managerial methodologies and techniques. Oversee the overall implementation of acquisition or business strategy. Possess the ability to manage multiple tasks simultaneously. Oversee, direct the activities of, and provide guidance to all less-senior staff. Possess relevant certifications, education, training, and other specialized experience, as required by the client.

PROGRAM MANAGER I

Minimum Requisite: Bachelor's degree and two years of relevant experience

Description: Manage specific acquisition, business, management, and technical projects, and ensure that schedules, cost, and technical effort is managed, and that products are prepared and delivered in a timely manner. Formulate and enforce standards, direct and supervise staff and personnel, prepare or approve work schedules, review work, resolve discrepancies, and communicate policies and goals to subordinates. Maintain customer liaison and direction of less-experienced staff.

PROGRAM MANAGER III

Minimum Requisite: Bachelor's degree and six years of relevant experience

Description: Possess experience in the performance of large or complicated projects that encompass the overall management of Government or commercial acquisition, technical, or management support programs that deal with financial management, staffing, contract compliance, and client relations. Provide supervisory, technical, and administrative direction for personnel performing on tasks for this program. Be responsible for resource management and performance of all tasks on this contract to include analyses, report findings, and deliverables. Develop a project management plan for each contract that identifies project staff, staffing hours, task outlines, milestones, contract deliverables, and due dates.

PROGRAM MANAGER IV

Minimum Requisite: Bachelor's degree and eight years of relevant experience

Description: Serve as the interface with the client's senior management personnel and program managers as required to successfully meet program objectives. Maintain liaison and direction of lower level managers and business and technical staff. Lead cross-functional business, management, or technical teams by using staff effectively, and by employing management and engineering skills to achieve program results. Direct senior level staff in developing cost projections, cost controls, and cost reporting. Formulate and enforce work standards, assign staff work schedules, review and resolve work discrepancies, supervise personnel, and communicate policies, purposes, and goals of the organization to subordinates and subcontractors.

PROGRAM MANAGER V

Minimum Requisite: Bachelor's degree and ten years of relevant experience

Description: Serve as the interface with the client's senior management personnel and program managers as required to successfully meet program objectives. Maintain liaison and direction of lower level managers and acquisition, business, or technical staff. Lead cross-functional acquisition, business, management, or technical teams by using staff effectively, and by employing management skills to achieve program results. Direct senior level staff in developing cost projections, cost controls, and cost reporting. Formulate and enforce work standards, assign staff work schedules, review and resolve work discrepancies, supervise personnel, and communicate policies, purposes, and goals of the organization to subordinates and subcontractors. Use new, advanced technologies and applications, and apply advanced principles, theories, and concepts across program requirements. Contribute to the development of new principles and concepts to solve complex, highly innovative and ingenious problems. Possess a high degree of program coordination to ensure that performance meets all requirements.

SUBJECT MATTER EXPERT (SME) I

Minimum Requisite: Bachelor's degree and four years of relevant experience

Description: Possess demonstrated specialized knowledge, experience, or education in a MOBIS-related field, such as acquisition, compliance, quality management, utilization management, revenue cycle management, systems design and integration, process reengineering, change management, and application software implementation and training. Work directly with senior level client leadership to outline long- and short-term strategic objectives. Assist more-senior Subject Matter Experts.

SUBJECT MATTER EXPERT (SME) II

Minimum Requisite: Bachelor's degree and six years of relevant experience

Description: Possess extensive specialized knowledge, experience, or education in a MOBIS-related field, such as acquisition, compliance, quality management, utilization management, revenue cycle management, systems design and integration, process reengineering, change management, and application software implementation and training. Work directly with executive level client leadership to outline long- and short-term strategic objectives. Direct the activities of, and provide guidance to, Subject Matter Experts I. Work closely with more-senior Subject Matter Experts.

SUBJECT MATTER EXPERT (SME) III

Minimum Requisite: Bachelor's degree and eight years of relevant experience

Description: Possess superior specialized knowledge, experience, or education in a MOBIS-related field, such as acquisition, compliance, quality management, utilization management, revenue cycle management, systems design and integration, process reengineering, change management, and application software implementation and training. Work directly with executive level client leadership to outline long- and short-term strategic objectives. Direct the activities of, and provide guidance to, less-senior Subject Matter Experts. Work closely with more-senior Subject Matter Experts.

SUBJECT MATTER EXPERT (SME) IV

Minimum Requisite: Bachelor's degree and ten years of relevant experience

Description: Possess superior specialized knowledge, experience, or education in a MOBIS-related field, such as acquisition, compliance, quality management, utilization management, revenue cycle management, systems design and integration, process reengineering, change management, and application software implementation and training. Work directly with executive level client leadership to outline long- and short-term strategic objectives. Direct the activities of, and provide guidance to, less-senior Subject Matter Experts. Work closely with Subject Matter Experts V.

EQUIVALENCY BETWEEN EDUCATION AND EXPERIENCE

Six years of relevant experience can be substituted for a Bachelor's degree.

A Master's Degree can be substituted for up to three years of experience.

A Doctorate Degree can be substituted for up to six years of experience.